Omid NASER

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EXPERIENCES

SENIOR CONSULTANT – STRATEGY & CONSULTING, CAPITAL MARKETS, *Accenture* Sept 2021 – Present
(4 years, Full-time)

• *Specializations:* Corporate & Investment Banking, Asset Management, Data & AI Strategy, ESG & Sustainable Finance

• *Skills:*
- Strategy: Strategic plan, Business case, Sales efficiency
- Operations: Target operating model, Process optimization, Post Merger Integration, Cost efficiency, Nearshoring model, Change
- Data & AI: Data strategy and governance, Use case origination, Business problems solving
- Project Management: Transformation programs and complex projects

• *Main assignments (within major CIBs):*
- Strategic program: Transformation office for the digital program of the bank. Portfolio of projects incl. AI/Gen AI, API, Data governance, Move to cloud, Operational efficiency projects.
- Transformation program: Designed target operating model for the client lifecycle process of a payment platform addressing Corporate Banking activities. Part of a program of +100 FTEs to deliver 5 different solutions in 9 European countries.
- Remediation and operational efficiency project: Optimized processes and data models for treasury management function following a sensitive production issue. Involvement of the bank's General Inspection, point of contact to process their ad hoc requests.
- Large transformation program: Framed migration strategy of cash management capabilities to a target platform. Part of a program of +160 FTEs across 5 global locations.
- Innovation program: Assessed value creation of smart tech (RPA, Data Analytics, AI) applied to Capital Market's use cases. Delivered a PoC of a process-mining tool applied to post-trade processing on global cash equity activities.

• *Selected contributions to strategic business proposals:*
- Operationalizing data mesh paradigm on investment data (for a major European Insurer)
- Assessing GenAI business case for Structured Finance and Collateral Management scopes (for a major European CIB)
- Delivering a large outsourcing program for Finance and Risks functions (for a French CIB)

• *Go-to-Market Offerings & Internal Trainings:*
- Developing offerings for Capital Markets industry (ESG, Data & AI, Financing …)
- Contributing to internal trainings design (Asset Management products, Sustainability in CIB ...)

MEMBER OF THE YOUTH LEADERSHIP AND LOBBY GROUPS, *AFM Téléthon* Feb – Aug. 2021
(7 months, Volunteer)

• Facilitating communication between patients, governing entities and scientists

PROJECT FINANCE ANALYST, *La Banque Postale BFI* April – Aug. 2019
(5 months, Intern)

• Performed credit analysis and annual review of renewable energy projects (solar, wind)
• Reviewed financial models, covenants, due diligences, annual reports and participated to credit committee

RATING / CREDIT ANALYST, *Banque de France* May – July 2018
(3 months, Intern)

• Evaluated credit risk and conducted financial analysis: +130 companies analyzed, T/o from €5m to €300m
• Assessed companies' business model and strategy based on qualitative interviews with directors and CFOs

EDUCATION

Northwestern University, Kellogg School of Management – **DATA ANALYTICS & AI STRATEGY** – Accenture selective track

IAE Paris-Est – **MASTER'S DEGREE** – **FINANCIAL ENGINEERING, CORPORATE FINANCE** – Obtained with Honors

Lycée Marcelin Berthelot – **CLASSES PREPARATOIRES** – Obtained with Honors (Eligible for ESSEC, ESCP, EM Lyon, EDHEC *etc.*)

EXTRA PROFESSIONAL ACTIVITIES

LECTURER, *IAE Paris-Est*
• Sustainable Finance Module (6 hours) – Master 2 in Financial Engineering, Corporate Finance
• Jury member for the eligibility interview of the Master 2 in Financial Engineering, Corporate Finance

LANGUAGES & SKILLS

Computing	Advanced skills in MS Office (Proficient: Excel, PowerPoint), Databases (Factset, Bloomberg)
Languages	French (native), English (fluent, TOEIC: 965), German (intermediate), Persian (intermediate)
Certifications	Finance – CFA ESG Investing Certificate, AMF Certification, Bloomberg Market Concepts Project Management – SAFe 6 Agilist, Professional Scrum Master 1

ACTIVITIES & INTERESTS

Project	Bureau des Arts IAE Paris-Est – Organization of public speaking workshops led by a professional speaker		
Chess	Leisure practice, Online tournaments	**Lectures**	Philosophy, Geopolitics